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Smartphones Oct 08 2020 Analyzing the new technology of Smartphones in great detail, this guide discusses relevant reference solutions, the role of middleware on related operating systems, and how cell phone vendors consequently confront this growing challenge. A very detailed and cogent perspective on the world of Smartphones, the report examines its vast feature sets, reveals its impact on other leading technologies and companies, and supplies extensive case studies on how Smartphones enhance user productivity and encourage deployment of user applications.

Technology Development Aug 06 2020 Developing new products, services, systems and processes has become an imperative for any firm expecting to thrive in today's fast-paced and hyper-competitive environment. This volume integrates academic and practical insights to present fresh perspectives on new product development and innovation, showcasing lessons learned on the technological frontier. The first part emphasizes decision making. The second part focuses on technology evaluation, including cost-benefit analysis, material selection and scenarios. The third part features in-depth case studies to present innovation management tools, such as customer needs identification, technology standardization and risk management. The fourth part highlights important international trends, such as globalization and outsourcing. Finally the fifth part explores social and political aspects.

[How to Use the Internet to Advertise, Promote, and Market Your Business Or Web Site](#) Aug 18 2021

Jira 8 Essentials Jan 11 2021 Implement future-proof solutions for all types of teams with Data Center by learning about performance, reliability, scalability, and security Purchase of the print or Kindle book includes a free PDF Key Features Explore all of Jira's core features as well as the advanced features offered by Data Center Learn to use Jira for issue management, field management, screen management, and business workflows Install, update, and manage third-party apps from Atlassian marketplace to extend Jira capabilities Book Description This new and improved sixth edition comes with the latest Jira 8.21 Data Center offerings, with enhanced features such as clustering, advanced roadmaps, custom field optimization, and tools to track and manage tasks for your projects. This comprehensive guide to Jira 8.20.x LTS version provides updated content on project tracking, issue and field management, workflows, Jira Service Management, and security. The book begins by showing you how to plan and set up a new Jira instance from scratch before getting you acquainted with key features such as emails, workflows, and business processes. You'll also get to grips with Jira's data hierarchy and design and work with projects. Since Jira is used for issue management, this book will help you understand the different issues that can arise in your projects. As you advance, you'll create new screens from scratch and customize them to suit your requirements. Workflows, business processes, and guides on setting up incoming and outgoing mail servers will be covered alongside Jira's security model and Jira Service Management. Toward the end, you'll learn how Jira capabilities are extended with third-party apps from Atlassian marketplace. By the end of this Jira book, you'll have understood core components and functionalities of Jira and be able to implement them in business projects with ease. What you will learn Examine various deployment options and system requirements for hosting Jira Data Center Understand Jira's data hierarchy and learn how to design and work with projects in Jira Use Jira for agile software projects, business process management, customer service support, and more Explore field configuration schemes and find out how to apply them to projects Develop and design customized screens and apply them to different projects Create configurable reports on projects and share information through dashboards for reporting and analysis Who this book is for This book is especially useful for project managers, but it's also intended for other Jira users, including developers, and any other industry besides software development, who would like to leverage Jira's powerful task management and workflow features to better manage their business processes.

[Eye-Tracking](#) Nov 01 2022 A broad and inclusive guide that makes eye-tracking understandable, accessible and achievable for language researchers.

Advances in Robot Kinematics: Motion in Man and Machine Jun 15 2021 The 7rst International Meeting of Advances in Robot Kinematics, ARK, occurred in September 1988, by invitation to Ljubljana, Slovenia, of a group of 20 int- nationally recognized researchers, representing six different countries from three continents. There were 22 lectures and approximately 150 attendees. This success of bringing together excellent research and the international community, led to the formation of a Scienti?c Committee and the decision to repeat the event biannually. The meeting was made open to all individuals with a critical peer review process of submitted papers. The meetings have since been continuously supported by the Jozef ? Stefan Institute and since 1992 have come under patronage of the Inter- tionalFederationforthePromotionofMechanismandMachineScience(IFToMM). Springer published the 7rst book of the series in 1991 and since 1994 Kluwer and Springer have published a book of the presented papers every two years. The papers in this book present the latest topics and methods in the kinem- ics, control and design of robotic manipulators. They consider the full range of - botic systems, including serial, parallel and cable driven manipulators, both planar and spatial. The systems range from being less than fully mobile to kinematically redundant to overconstrained. The meeting included recent advances in emerging areas such as the design and control of humanoids and humanoid subsystems, the analysis, modeling and simulation of human body motion, the mobility analysis of protein molecules and the development of systems which integrate man and - chine.

Secure PHP Development Mar 01 2020 * Offers fifty practical and secure PHP applications that readers can immediately put to use * Explains the entire life cycle of each PHP application, including requirements, design, development, maintenance, and tuning * Reviews application development line-by-line and module-by-module to help readers understand specific coding practices and requirements * Applications can be readily adapted to many real-world business situations * CD-ROM contains fifty ready-to-use PHP applications, an evaluation version of Zend tools, and the latest versions of PHP, Apache, and MySQL

[Computerworld](#) May 15 2021 For more than 40 years, Computerworld has been the leading source of technology news and information for IT influencers worldwide. Computerworld's award-winning Web site (Computerworld.com), twice-monthly publication, focused conference series and custom research form the hub of the world's largest global IT media network.

The Estimation and Tracking of Frequency Mar 13 2021 This book presents practical techniques for estimating frequencies of signals. Includes Matlab code. For researchers.

[Global Mobile Satellite Communications Applications](#) Dec 10 2020 This book discusses global mobile satellite communications (GMSC) for maritime, land (road and rail), and aeronautical applications. It covers how these enable connections between moving objects such as ships, road and rail vehicles and aircrafts on one hand, and ground telecommunications subscribers through the medium of communications satellites, ground earth stations, Terrestrial Telecommunication Networks (TTN), Internet Service Providers (ISP) and other wireless and landline telecommunications providers. The new edition covers new developments and initiatives that have resulted in land and aeronautical applications and the introduction of new satellite constellations in non-geostationary orbits and projects of new hybrid satellite constellations. The book presents current GMSC trends, mobile system concepts and network architecture using a simple mode of style with understandable technical information, characteristics, graphics, illustrations and mathematics equations. It represents telecommunications technique and technology, which can be useful for all technical staff on vessels at sea and rivers, on all types of land vehicles, on planes, on off shore constructions and for everyone possessing satellite communications handset phones. The first edition of Global Mobile Satellite Communications (Springer, 2005) was split into two books for the second edition – one on applications and one on theory. This book presents global mobile satellite communications applications.

[Web Analytics For Dummies](#) Apr 25 2022 Performing your first Web site analysis just got a whole lot easier. Web Analytics For Dummies offers everything you need to know to nail down and pump up the ROI on your Web presence. It explains how to get the stats you need, then helps you analyze and apply that information to improve traffic and click-through rate on your Web site. You'll discover: What to expect from Web analytics Definitions of key Web analytics terms Help in choosing the right analytics approach How to collect key data and apply it to site design or marketing Techniques for distinguishing human users from bots Tips on using Google and other free analytics tools Advice on choosing pay and subscription services A detailed and accurate analysis is crucial the success of your Web site. Web Analytics For Dummies helps you get it right the first time—and every time.

[Panel World](#) Oct 27 2019 Includes annual: Directory/buyer's guide.

Human Resources Kit For Dummies Aug 30 2022 Align HR practices with your objectives and keep your company competitive A company's ability to grow and stay on top of customer demand has always depended heavily on the quality of its people. Now, more than ever, businesses recognize that finding (and keeping) a highly skilled and motivated workforce is pivotal to success. Maybe you're a business owner and your company is growing, or you're an employee at a small- to midsize-company and management has asked you to take on some—or all—of their HR functions. Either way, knowing how to set up and implement successful HR practices (not to mention navigating the legal minefields in today's increasingly regulated environment) can be tricky. Human Resources Kit For Dummies is your one-stop resource for learning the nuts and bolts of HR. It gives you forms and templates that you can put to immediate and productive use. New information on anti-discrimination legislation; measuring performance; hiring, firing, and retaining employees; and training and development plans The latest info on online and social media policies Updated forms and contracts, from job application forms and sample employee policies to performance appraisals and benefit plan worksheets If you're currently working in Human Resources or are responsible for employees in your business, the tools presented here help you maximize the effectiveness of your own HR program.

[2007 Golf Yellow Pages](#) Jul 17 2021

Total E-mail Marketing Sep 18 2021 Comprehensive and with a strong practical focus, this volume presents a complete guide to maximising the range and impact of e-mail marketing techniques. It analyses where e-mail marketing works and where it shouldn't be used, and includes guidance on the treatment of inbound and outbound e-mail.

[Logistics and the Saudi Vision 2030: The Top 10 Logistics Innovations to Facilitate the Vision](#) Apr 01 2020 This book represents the profound vision exhibited by Crown Prince Mohammed who has designed a strategy to lead Saudi Arabia into a future of economic diversity. The book describes the way in which the logistics and supply chain form the nucleus of virtually all economic activity within the framework of the Vision 2030 ideals. Consequently, this book approaches these elements from the perspective of identifying the Top 10 logistics trends that are currently affecting the most change and innovation in industry on a global basis. These Top 10 logistics trends can only be ignored at one's peril. This is because failure to integrate these trends into an economic development plan almost certainly means rapid irrelevance for a local, regional or national diversification effort.

IT Manager's Handbook Dec 22 2021 IT Manager's Handbook, Second Edition, provides essential information to help students understand the responsibilities of today's IT Management professionals: not only planning network security and implementing disaster recovery plans, but also such vital tasks as creating budgets, administering compliance, and managing staff. In particular, the book discusses business practices that are most critical to effective IT operations: recruiting, budgeting, resource planning, managing personnel, and working with vendor. This updated version includes expanded coverage on such critical IT management topics as security, disaster recovery, storage, government/regulatory compliance, and project management. Information is organized modularly so that instructors and students can delve directly into only the topics needed. Each chapter contains additional resources sections for books, articles, and websites relevant to that topic. It contains new material on key technology topics such as open source, outsourcing, offshoring, and handhelds, plus updated coverage of e-commerce, remote access, intranets, and LAN/WAN management. A completely updated and expanded second edition that provides practical, easily accessible management advice written specifically for new IT managers: · Brings you up to speed on those business practices most critical to effective IT operations: recruiting, budgeting, resource planning, managing personnel, and working with vendors. · Includes expanded coverage on such critical IT management topics as security, disaster recovery, storage, government/regulatory compliance, and project management. · Organizes information modularly so you can delve directly into only the topics that you need. · Provides a unique management perspective on those specific technical issues with the most significant business ramifications. · Includes new material on key technology topics such as open source, wireless, handhelds, outsourcing, offshoring, and operations, as well as updated coverage of e-commerce, remote access, intranets, and LAN/WAN management.

The Nonprofit Manager's Resource Directory Aug 25 2019 A newly revised and updated edition of the ultimate resource foronprofit managers If you're a nonprofit manager, you probably spend a good deal ofyour time tracking down hard-to-find answers to complicatedquestions. The Nonprofit Manager's Resource Directory, SecondEdition provides instant answers to all your questions concerningnonprofit-oriented product and service providers, Internet sites,funding sources, publications, support and advocacy groups, andmuch more. If you need help finding volunteers, understanding newlegislation, or writing grant proposals, help has arrived. Thisnew, updated edition features expanded coverage of important issuesand even more answers to all your nonprofit questions. Revised to keep vital information up to the minute, The NonprofitManager's Resource Directory, Second Edition: * Contains more than 2,000 detailed listings of both nonprofit andfor-profit resources, products, and services * Supplies complete details on everything from assistance andsupport groups to software vendors and Internet servers, managementconsultants to list marketers * Provides information on all kinds of free and low-cost productsavailable to nonprofits * Features an entirely new section on international issues * Plus: 10 bonus sections available only on CD-ROM The Nonprofit Manager's Resource Directory, Second Edition has theinformation you need to keep your nonprofit alive and well in thesechallenging times. Topics include: * Accountability and Ethics * Assessment and Evaluation * Financial Management * General Management * Governance * Human Resource Management * Information Technology * International Third Sector * Leadership * Legal Issues * Marketing and Communications * Nonprofit Sector Overview * Organizational Dynamics and Design * Philanthropy * Professional Development * Resource Development * Social Entrepreneurship * Strategic Planning *

Volunteerism

Federal Register Nov 20 2021

The GroupWise Powerguide Jul 05 2020 This book is a collection of tips and tricks that will help you to get the most out of GroupWise. This Second Edition is updated for GroupWise version 8. This book is not an ordinary end-user manual, but it is aimed at those who already have some basic knowledge of GroupWise and who want to take their expertise to the next level. This book is aimed at the helpdesk professional, the IT manager looking for optimization and better return on investment, and the interested Poweruser who is involved in peer-to-peer support to his or her co-workers.

Operation Iraqi Freedom Feb 09 2021

Multichannel Marketing Sep 26 2019 No longer can the offline remain separate from the online. Integrated, customer-centric, cross-channel marketing campaigns persuade customers to act, provide greater ROI, and ultimately improve your organization's bottom line. This must-have guide synthesizes the successful methods and metrics that online, direct, and brand marketers have employed for years so that you can develop, implement, and measure successful cross-channel campaigns. Multichannel marketing expert Akin Arikan takes you from customer acquisition to customer relationship management with strategic advice, effective case studies, and proven metrics.

Dynamics in Logistics Sep 06 2020 This contributed volume brings together research papers presented at the 4th International Conference on Dynamics in Logistics, held in Bremen, Germany in February 2014. The conference focused on the identification, analysis and description of the dynamics of logistics processes and networks.

Topics covered range from the modeling and planning of processes, to innovative methods like autonomous control and knowledge management, to the latest technologies provided by radio frequency identification, mobile communication, and networking. The growing dynamic poses wholly new challenges: logistics processes and networks must be(come) able to rapidly and flexibly adapt to constantly changing conditions. The book primarily addresses the needs of researchers and practitioners from the field of logistics, but will also be beneficial for graduate students.

U.S. Postal Service: Delivery Performance Standards, Measurement, & Reporting Need Improvement Jun 27 2022

Jira 8 Essentials Mar 25 2022 Explore the new and improved Jira 8 features such as agile board and advanced search for efficient project management Key FeaturesWork on agile projects in Jira from both the administrator and end user's perspectiveExplore the improved Scrum and Kanban board and backlogWork through exercises at the end of each chapter to reinforce your skillsBook Description Atlassian Jira enables effective bug tracking for your software and mobile applications and provides tools to track and manage tasks for your projects. Jira Essentials is a comprehensive guide, now updated to Jira 8 to include enhanced features such as updates to Scrum and Kanban UI, additional search capabilities, and changes to Jira Service Desk. The book starts by explaining how to plan and set up a new Jira 8 instance from scratch before getting you acquainted with key features such as emails, workflows, business processes, and much more. You'll then understand Jira's data hierarchy and how to design and work with projects. Since Jira is used for issue management, this book delves into the different issues that can arise in your projects. You'll explore fields, including custom fields, and learn to use them for more effective data collection. You'll create new screens from scratch and customize them to suit your requirements. The book also covers workflows and business processes, and guides you in setting up incoming and outgoing mail servers. Toward the end, you'll study Jira's security model and Jira Service Desk, which allows you to run Jira as a support portal. By the end of this Jira book, you will be able to implement Jira 8 in your projects with ease. What you will learnUnderstand Jira's data hierarchy and how to design and work with projects in JiraUse Jira for agile software projects, business process management, customer service support, and moreUnderstand issues and work with themDesign both system and custom fields to behave differently under different contextsCreate and design your own screens and apply them to different project and issue typesGain an understanding of the workflow and its various componentsSet up both incoming and outgoing mail servers to work with e-mailsWho this book is for This book will be especially useful for project managers but it's also intended for other Jira users, including developers, and any other industry besides software development, who would like to leverage Jira's powerful task management and workflow features to better manage their business processes.

Operation Iraqi Freedom longstanding problems hampering mail delivery need to be resolved. Jan 23 2022

Changing Roles and Contexts for Health Library and Information Professionals Nov 08 2020 This timely edited collection examines the evolving role of health professionals and explores the role they play in the context of where they work. It aims to encourage and inspire health information professionals worldwide to take on new opportunities and ensure their continued development and recognition as valuable assets in the changing health care environment. Library and information professionals working in the health sector face many challenges. Rapid developments in information technology and the provision of information, coupled with organizational developments and the widespread adoption of evidence-based practice have ensured constant change for a number of years. How have library and information professionals met this challenge and how has this affected the roles they play? Will developments in services render the hospital librarian obsolete? Is there a need for academic health librarians amongst the Google generation of students? The key topics covered in the book are: • providing information • facilitating access to information and managing knowledge • building capacity • undertaking research and evaluation • supporting research and practice • exploiting technology • evidence-based practice.

Readership: Information workers and other health professionals, as well as students on librarianship and information studies courses.

Coder to Developer Jun 03 2020 "Two thumbs up" —Gregory V. Wilson, Dr. Dobbs Journal (October 2004) No one can disparage the ability to write good code. At its highest levels, it is an art. But no one can confuse writing good code with developing good software. The difference—in terms of challenges, skills, and compensation—is immense. Coder to Developer helps you excel at the many non-coding tasks entailed, from start to finish, in just about any successful development project. What's more, it equips you with the mindset and self-assurance required to pull it all together, so that you see every piece of your work as part of a coherent process. Inside, you'll find plenty of technical guidance on such topics as: Choosing and using a source code control system Code generation tools—when and why Preventing bugs with unit testing Tracking, fixing, and learning from bugs Application activity logging Streamlining and systematizing the build process Traditional installations and alternative approaches To pull all of this together, the author has provided the source code for Download Tracker, a tool for organizing your collection of downloaded code, that's used for examples throughout this book. The code is provided in various states of completion, reflecting every stage of development, so that you can dig deep into the actual process of building software. But you'll also develop "softer" skills, in areas such as team management, open source collaboration, user and developer documentation, and intellectual property protection. If you want to become someone who can deliver not just good code but also a good product, this book is the placeto start. If you must build successful software projects, it's essential reading.

Creating E-Mail Newsletters - A Practical Guide for the Real Estate Community Feb 21 2022 Designed for agents and brokers in the residential real estate business, and those servicing the real estate industry. Looks at topics, subscription lists, advertising, marketing campaigns, and strategy.

Performance Evaluation and Benchmarking of Intelligent Systems May 27 2022 To design and develop capable, dependable, and affordable intelligent systems, their performance must be measurable. Scientific methodologies for standardization and benchmarking are crucial for quantitatively evaluating the performance of emerging robotic and intelligent systems' technologies. There is currently no accepted standard for quantitatively measuring the performance of these systems against user-defined requirements; and furthermore, there is no consensus on what objective evaluation procedures need to be followed to understand the performance of these systems. The lack of reproducible and repeatable test methods has precluded researchers working towards a common goal from exchanging and communicating results, inter-comparing system performance, and leveraging previous work that could otherwise avoid duplication and expedite technology transfer. Currently, this lack of cohesion in the community hinders progress in many domains, such as manufacturing, service, healthcare, and security. By providing the research community with access to standardized tools, reference data sets, and open source libraries of solutions, researchers and consumers will be able to evaluate the cost and benefits associated with intelligent systems and associated technologies. In this vein, the edited book volume addresses performance evaluation and metrics for intelligent systems, in general, while emphasizing the need and solutions for standardized methods. To the knowledge of the editors, there is not a single book on the market that is solely dedicated to the subject of performance evaluation and benchmarking of intelligent systems.

PC Mag Jul 25 2019 PCMag.com is a leading authority on technology, delivering Labs-based, independent reviews of the latest products and services. Our expert industry analysis and practical solutions help you make better buying decisions and get more from technology.

Understanding Digital Marketing Oct 20 2021 Digital marketing now represents 25% of the marketing spend in the UK and this is predicted to move to 50% or higher within the next three years. Understanding Digital Marketing looks at the world of digital marketing: how it got started, how it got to where it is today, and where the thought leaders in the industry believe it is headed in the future. This authoritative title demonstrates how to harness the power of digital media and use it to achieve the utmost success in business, now and in the future. Understanding Digital Marketing deals with every key topic in detail, including: search marketing, social media, Google, mobile marketing, affiliate marketing, e-mail marketing, customer engagement and digital marketing strategies. Essential reading for both practitioners and students alike, and including real-world examples of digital marketing successes and expert opinions, Understanding Digital Marketing provides you with tools to utilize the power of the internet to take your company wherever you want it to go.

eMarketing eXcellence May 03 2020 eMarketing eXcellence third edition has been completely revised and updated to help you create effective and up-to-date customer-centric e-marketing plans. A hugely successful practical guide to creating and executing e-marketing plans, it combines established approaches to marketing planning with the creative use of new e-models and e-tools. It is designed to support both marketers who are integrating e-marketing into their existing marketing and communications strategies and experienced e-marketers looking to optimise their e-marketing. Written by two highly experienced eMarketing consultants, the book shows you how to: * Draw up an outline e-marketing plan * Evaluate and apply e-marketing principles and models * Integrate online and offline communications * Implement customer-driven e-marketing * Reduce costly trial and error * Measure and enhance your e-marketing * Drive your e-business forward Established marketing concepts such as customer relationship management, the marketing mix and widely adopted SOSTAC® planning system, are re-examined in the new media context - and new approaches explained including blogs, search engine marketing, viral marketing and E-CRM. Offering a highly structured and accessible guide to a critical and far-reaching subject, eMarketing eXcellence third edition provides a vital reference point for all students and managers involved in marketing strategy and implementation.

Best IT Practices in the Federal Government Nov 28 2019

The Direct Mail Solution Sep 30 2022 Fact: More commerce and wealth is created by direct mail than by any other media (true before the internet and true now) Reported in 2013 as the marketing channel that "delivers the best ROI for customer acquisition and retention" by Target Marketing's Seventh Annual Media Usage Forecast survey of B2C, direct mail is surprisingly outdated and under-represented on the marketing bookshelves for small business owners — authors Simpson and Kennedy change that. Millionaire-maker Dan S. Kennedy and direct mail marketing specialist Craig Simpson urge small business owners to drive the momentum built via social media and other marketing avenues into the mailboxes of their target consumers. Unlike other direct mail marketing books on the shelf that specialize in one aspect of preparing a campaign such as copywriting or design, this comprehensive solution covers all — the organizational, technical, and creative including designing, budgeting, tracking, and assessing effectiveness. Also covered is how direct mail can be used in today's online marketing funnels. Benefiting from the authors' combined 30 years in direct marketing, business owners are given the guidelines for what works and what doesn't, illustrated by real-life business campaigns that show step-by-step how to build a results-producing promotional campaign.

The 11th IFToMM International Symposium on Science of Mechanisms and Machines Jun 23 2019 The general topic of the symposium follows mechanisms development through all stages of conception, modeling, analysis, synthesis and control to advanced product design. This volume brings together the latest results in the field and celebrates a series of conferences that has been running for 40 years. The contributors and the editor are world leaders in their field.

InfoWorld Jul 29 2022 InfoWorld is targeted to Senior IT professionals. Content is segmented into Channels and Topic Centers. InfoWorld also celebrates people, companies, and projects.

Three Weeks to eBay Profits Dec 30 2019 Solid gold information from a Gold-level seller! Veteran eBay expert and author Skip McGrath presents a completely updated guide to the new, drastically altered site. Under its new management, eBay has instituted many important changes, and this revised edition addresses the company's modified fee structures, new (and controversial) feedback system, and more, while guiding sellers through the steps of starting, expanding, and automating a successful eBay business. McGrath offers tips on what's popular with eBay's buyers, as well as on drop shipping, controlling costs, managing inventory, writing headlines and descriptions that sell, launching your first auctions, and more.

CDPSE Certified Data Privacy Solutions Engineer All-in-One Exam Guide Apr 13 2021 This study guide offers 100% coverage of every objective for the Certified Data Privacy Solutions Engineer Exam This resource offers complete, up-to-date coverage of all the material included on the current release of the Certified Data Privacy Solutions Engineer exam. Written by an IT security and privacy expert, CDPSE Certified Data Privacy Solutions Engineer All-in-One Exam Guide covers the exam domains and associated job practices developed by ISACA®. You'll find learning objectives at the beginning of each chapter, exam tips, practice exam questions, and in-depth explanations. Designed to help you pass the CDPSE exam, this comprehensive guide also serves as an essential on-the-job reference for new and established privacy and security professionals. COVERS ALL EXAM TOPICS, INCLUDING: Privacy Governance Governance Management Risk Management Privacy Architecture Infrastructure Applications and Software Technical Privacy Controls Data Cycle Data Purpose Data Persistence Online content includes: 300 practice exam questions Test engine that provides full-length practice exams and customizable quizzes by exam topic

InfoWorld Jan 29 2020 InfoWorld is targeted to Senior IT professionals. Content is segmented into Channels and Topic Centers. InfoWorld also celebrates people, companies, and projects.

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